## WHERE DID THE TIME GO?

- 1. Those who waste the most time are usually the first to complain of having too little.
- 2. Being busy is not the same as being productive.
- 3. Do you repeat mistakes or learn from them?
- 4. Do you invest your time or spend it?
- 5. If everything is a priority, nothing is a priority.
- 6. Urgent is not the same as important.
- 7. Do little daily distractions sidetrack you from getting big things done?
- 8. Do you spend more time stressing about what has to be done or doing it?
- 9. Do you start everything from scratch?
- 10. Do you get easily overwhelmed and become unproductive?
- 11. Do you gravitate to things that you enjoy or to your priorities?
- **12.** How many times do you redo something because you rushed it the first time?
- 13. Do you let other people hijack your time?
- 14. Do you believe in preventative maintenance or wait until things break down?
- 15. Do you address small problems before they get BIG?
- 16. Do you anticipate situations or react to them?
- 17. Do you spend more time lighting fires or putting them out?
- **18.** Do you buy time by getting less sleep and then lose time because you're overtired?
- 19. Do you buy things because you think you like them, only to return them later?
- 20. After making decisions, do you look forward or backward?
- 21. How much valuable time do you waste trying to save a few dollars?
- 22. Are you productive while you're waiting for someone?
- 23. Do you settle for excellence or strive for perfection?
- 24. Are you conscious of how you spend your time?
- 25. Do you help everyone except yourself?
- 26. Do you call three times or leave a voicemail?
- 27. Do you buy cheap merchandise and replace it regularly?
- 28. How many times do you read something before acting on it?

- 29. The two greatest time-savers are saying, "I don't know" and "I was wrong."
- **30.** Are you decisive or do you rethink and rethink and rethink decisions?
- **31.** Do you fill up your gas tank or make several stops each week?
- **32.** Do you tackle your day by completing the next item on the to-do list or what's most important?
- **33.** Do you cancel meetings if there's nothing to discuss or do you meet because it's on your calendar?
- **34.** Do you ask all your questions at once or go back again and again?
- 35. Do you stress over things that you can't change?
- 36. How much time do you spend on low-priority items?
- **37.** Do you spend more time building relationships or mending them?
- 38. How much time do you spend looking for things?
- 39. Do you consolidate similar activities to save time?
- **40.** Do you learn anything after running into a wall? (Or, do you run into it again?)
- **41.** If you don't take time to smell the roses, both you and your nose will be missing out.
- **42.** Do you insist on approving everything, yet are unavailable to review anything?
- **43.** Does your schedule conflict with your priorities?
- **44.** Do you set aside quality time with your family?
- **45.** Do you measure achievement by the time that you put into something or by the value that you provide?
- **46.** It's important to say no to some people in order to say yes to others.
- 47. Do you take the time to reflect on your day?
- 48. Do you have any downtime?
- **49.** Do you focus on doing things right or on doing the right things?
- **50.** Do you have more on your to-do list than you can possibly do?
- 51. Do you set a specific time for returning calls and e-mails?
- **52.** Do you strategize the most efficient way to get things done?
- 53. Do you reduce clutter and throw out junk?
- **54.** If you can't find the time, it's not important.
- 55. Do you select one thing to accomplish each day?

