

# WHAT *defines* YOU AS A PERSON?

Determine what's important to you or you'll *react* to situations rather than make *conscious* decisions based on sound reasoning. Consider these 15 questions:

1. Are you striving for success or happiness?
2. What are you willing to compromise to get what you want?
3. What could you eliminate to gain more time each day?
4. Is your goal self-satisfaction or acceptance from others?
5. What percentage of your time is spent doing things that you enjoy most?
6. Do you save money to consume or to buy peace of mind?
7. Do you do most things because you want to or because you have to?
8. What do you consider a higher priority — having more or being more?
9. Are you willing to make sacrifices, today, to secure a better future?
10. Do you let work demands interfere with your personal life?
11. How much influence do others have on your priorities?
12. Are you willing to forgo leisure time for money?
13. How often do you say "I should have," when you truly could have?
14. Do you value possessions more than relationships?
15. Do you pursue your goals or "go with the flow"?

